



Operational complexity and the rapid pace of technology change are driving enterprises to **transform and simplify** all aspects of their business, especially mission-critical IT environments. As IT leaders look to modernize their operations, they often ask:

- How can we mitigate risk and protect our business data?
- How can we optimize collaboration between our employees and with our customers?
- How can we drive innovation, respond quickly to change, and do it faster than our competitors?
- How can we leverage data intelligence to streamline operations and improve customer experience?

Solving these critical business challenges for your business is our top priority. We combine the right technology with best-of-breed expertise to act as an extension of your team and always keep your success at the center of everything that we do.

Our mission, quite simply, is to turn your challenges into successful business outcomes.

### CBTS Strategic Solutions Portfolio

Our solution portfolio aligns directly with the primary business challenges facing our clients: mitigating security risk, optimizing collaboration, driving innovation, and leveraging data intelligence. Strategic CBTS solutions that align with these challenges include:



#### Mitigate Risk

- Security Risk Assessments
- Cloud Security
- Managed Threat Detection and Response
- Data and Network Security
- Regulatory Compliance



#### Optimize Collaboration

- Unified Communications
- SD-WAN and Cloud networking
- Collaboration and Virtual Meeting Solutions
- Remote Work Solutions



#### Drive Innovation

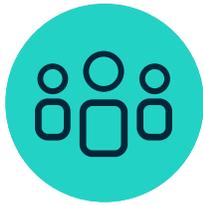
- Cloud Readiness Consulting
- Application Modernization
- Managed Migration Services
- Hybrid Cloud Management



#### Leverage Intelligence

- Data Integration and Analytics
- Intelligent Edge Networking
- IoT and Computing Infrastructure
- Application Development

## CBTS Overview



**2,000+**  
Employees



**2,800+**  
Technology  
Certifications



**\$1 Billion+**  
in Revenue



**3,000**  
Enterprise  
Clients



**27**  
Offices  
Worldwide

CBTS is a leading technology solution provider to enterprise clients in all industries including dozens of Fortune 500 and Global 2000 companies. Our differentiator is the agility, flexible delivery models, and client focus typical of a smaller provider, coupled with the ability to deliver the top-tier resources, scale, and capabilities of a large global provider. With over 800 certified engineers, 27 locations across North America, the UK, and India, and partnerships with all leading technology manufacturers, CBTS offers outstanding expertise and delivers measurable results to its clients.

## Why CBTS

Regardless of your technology strategy, CBTS is uniquely positioned to enable your success with:

### Consulting

CBTS advises you on platforms and technology that address your unique business challenges

### Flexible Delivery Models

Consume network, infrastructure, resources and applications in the model that best suits your financial and business objectives

### Best-of-Breed Expertise

CBTS has the best and brightest resources in the industry, who act as an extension of your team and always keep your success at the forefront of everything they do

